



# Preparing Your Business for What's Next

Exit Strategies are essential for any business. Overwhelmingly, studies show that even business owners who successfully exited wished they had started the process earlier for two reasons: One, they could have received substantially more value for their companies and two, their delay or procrastination made the process unnecessarily difficult.

## PANEL DISCUSSION AND Q&A SESSION

### Who should attend

- Business Owners of companies between \$3 and \$45 million in Revenue
- Family Owned Businesses
- Professionals who serve small business clients

### You will leave with

- Better Understanding of the Value of your Business
- The key ingredient to make your business more valuable
- An outline of an Exit Strategy



ED'S GARAGE DOORS (The largest door showroom in the northeast)

**March 25, 2010 – 5:30pm – \$30**

(\$20 for CBIA members)

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20% of the 5.5 million  
U.S. businesses under \$10 million  
in revenue are for sale each year.  
**Less than 25%  
actually sell.**

**CBIA**

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