



## Beth Chappel

CB Richard Ellis Vice President  
Stamford, Connecticut

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Beth Chappel has been an active player in the Westchester County, NY/Fairfield County, CT commercial real estate market for more than 20 years. She completed more than 2.6 million square feet of transactions during that time on behalf of both tenants and owners, buyers and sellers and for corporate clients of all industries. She is an extremely well rounded professional, having negotiated acquisition, disposition or sale deals for a wide variety of commercial uses in properties of all kinds.

Ms. Chappel joined CB Richard Ellis in 2002 as a specialist in its Stamford, CT office. Her primary territory continues to be the northern suburbs of New York City, but through CB Richard Ellis' international network of offices, she is able to provide the same level of service to clients on a global scale that they get locally.

Prior to joining CB Richard Ellis, Ms. Chappel was a director at Colliers ABR, and actually was the primary force in developing a business strategy and planning the opening of the firm's first Connecticut office. Before that, she was a senior vice president in charge of investment sales and business development at Grubb & Ellis. She also spent ten years with Helmsley-Spear Inc. In that position, she initially specialized in agency work in Hartford and Stamford, but eventually earned corporate vice president status with responsibility for all of Connecticut.

Some of Ms. Chappel's most significant accomplishments include:

- The sale of Dorr-Oliver's 120,000 square foot Stamford, CT corporate headquarters to Connair and subsequent relocation to Milford, CT
- The sale/leaseback of SWANK, Inc.'s 120,000 square foot industrial property in Norwalk, CT
- Warnaco Inc.'s sale/leaseback of its 500,000 square foot Bridgeport, CT headquarters
- Representation of RJR Nabisco in the sale of the 170,000 square foot Life Savers office and warehouse complex in Port Chester, NY to NYNEX
- The sale of Woolworth's 40,000 square foot Greenwich Avenue building in Greenwich, CT for \$12.5 million
- Ivy Equities' acquisition of 1 Atlantic Street, Stamford, CT
- The sale of the 20,000 square foot Outdoor Traders Building in Greenwich, CT to Pyramid Real Estate for \$5.5 million

#### PROFESSIONAL AFFILIATIONS / ACCREDITATIONS

- Real Estate Finance Association, Board Member
- UCONN/REFA Education Committee, Chairman
- 1996 NAIOP NYC/Westchester/Fairfield Chapter, President

#### CLIENTS REPRESENTED

- AIS Futures
  - Warnaco, Inc.
  - Woolworth Corporation
  - Kvaerner John Brown E&C
  - Swank, Inc.
  - American Home Mortgage
  - GL&V/Dorr-Oliver
  - Northern Telecom
  - Morgan Manhattan
  - Hair Club for Men
  - Manufacturer's & Traders Trust
  - Save the Children
  - Ivy Equities
  - Hillside Capital
  - Paloma Partners
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- CCIM
  - CBRE Women's Network
  - Brown University Career Forum
  - Brown University Entrepreneurship Program
  - Earthplace, The Nature Discovery Center, Westport, CT Board Member and Chairman, Development Committee 2004/5

#### EDUCATION

- Bachelor of Arts, Economics, Brown University
- CCIM Designation 2005