



# BIOGRAPHY

## JAMES C. FAGAN

SENIOR MANAGING DIRECTOR | CUSHMAN & WAKEFIELD

Jim Fagan is the Senior Managing Director of Cushman & Wakefield of Connecticut, Inc., responsible for the management of its Stamford, CT and Westchester County, NY offices. Since joining C&W in 2003, Mr. Fagan has been responsible for the oversight of more than \$1 billion in transactions annually. Highly regarded as a leader in the commercial real estate industry, Mr. Fagan has been providing high-level strategy, business acumen and savvy negotiation skills to a wide range of corporate clients in the Connecticut/New York Area market for the past 25 years.

Currently, Mr. Fagan is involved in the continued development of C&W's national and global platform. He sits on several internal advisory boards and was instrumental in the creation of C&W's "Junior Executives Training" ("JET") Program, designed to develop and educate young brokerage professionals to meet C&W's highest standards.

Prior to joining C&W, Mr. Fagan held senior brokerage and national management positions at CB Richard Ellis (CBRE), where he received numerous accolades and awards for outstanding performance.

Mr. Fagan speaks at numerous events and is frequently quoted as a real estate expert in newspapers and on the radio. He is a graduate of the University of Connecticut, where he earned a BS in Political Science. Mr. Fagan lives in Weston, Connecticut with his wife and four children.